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Joint Investor Conference

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Agenda

- CSUN Q3 Operating Results
- Market Opportunities
- Market Strategy
- Long Term Business Strategy
 - T Strategy
- Q&A





Q3

**Operating
Results**

2022~Q3 Operating Results



in TWD millions

	2022 Q1~Q3	2021 Q1~Q3	2021	2020	2019	2018
	%	%	%	%	%	%
Revenue-Consolidated	4,094	4,235	5,723	4,086	4,438	5,700
COGS		2,792 65.9%	3,781 66.1%	2,538 62.1%	3,170 71.4%	3,902 68.5%
Gross Margin		1,443 34.1%	1,942 33.9%	1,547 37.9%	1,268 28.6%	1,798 31.5%
Operating Expense		896 21.2%	1,202 21.0%	1,017 24.9%	954 21.5%	1,119 19.6%
Operating Income		547 12.9%	740 12.9%	531 13.0%	314 7.1%	679 11.9%
Net Non-Op. Profit		124 2.9%	135 2.4%	75 1.8%	104 2.3%	106 1.9%
Net Income before tax		671 15.8%	875 15.3%	606 14.8%	418 9.4%	785 13.8%
Net Income after tax		544 12.9%	716 12.5%	475 11.6%	338 7.6%	598 10.5%
Attribute to stockholder's of the parent	582	492 11.6%	660 11.5%	439 10.7%	312 7.0%	556 9.8%
ROE		17.94%	23.04%	16.46%	11.64%	21.83%
EPS (NT\$/after tax)	\$3.72	\$3.24	\$4.35	\$2.94	\$2.09	\$3.73
Debt Ratio		62.05%	58.44%	60.26%	58.66%	58.23%



Market Opportunities



SEMI

PLP、**SoIC**、**CoWoS**、**InFo**、**SiP**
Automobile Electronics、HPC、
AIoT、Smart Phone

PCB

BT、**RCC**、**HDI**、**ABF**
Automobile Substrate、
Server Substrate、IC Substrate

Applied Electronics

Camera、**RF Module**
AR/VR、5G Antenna

FPD

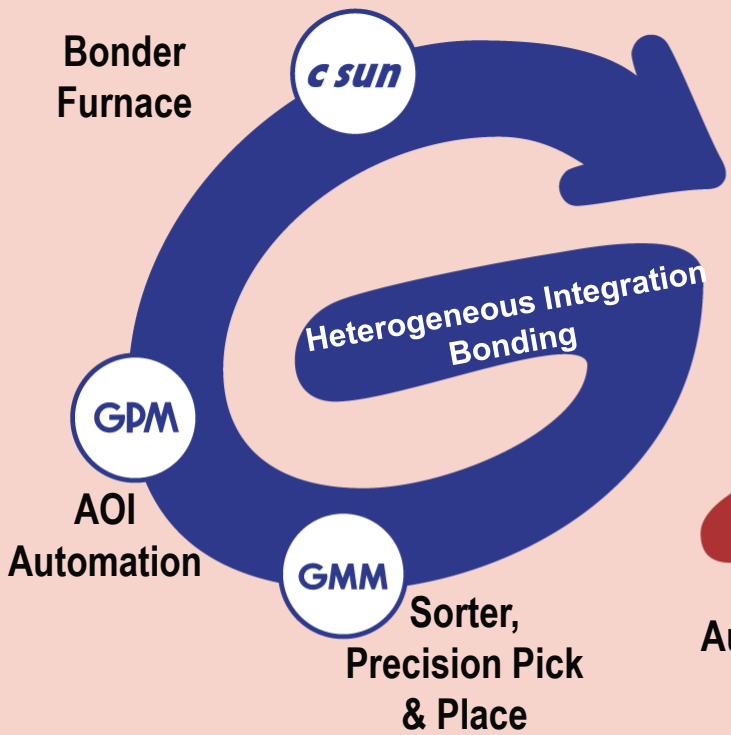
Mini LED、**OLED**、**Micro LED**
Automobile Panel Display、PID、
Transparent Display、AR/VR



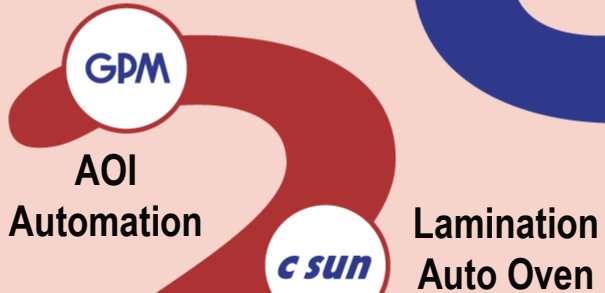
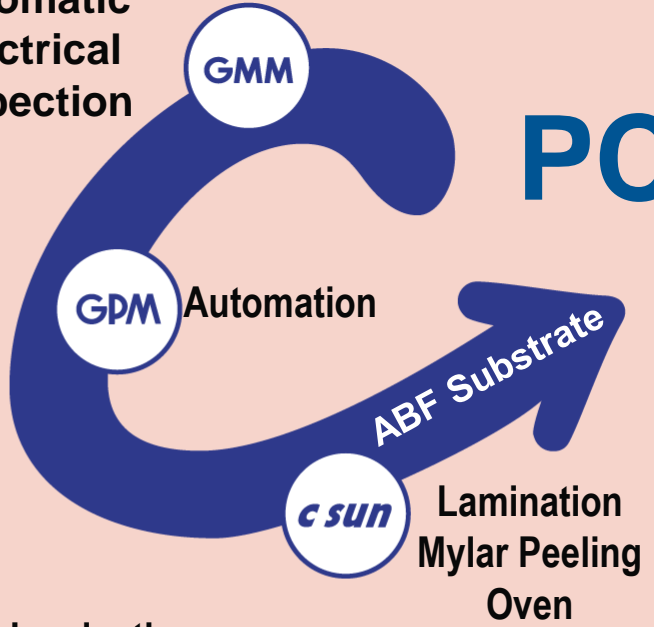
Market Strategy

Advanced Packaging

PCB



Automatic
Electrical
Inspection

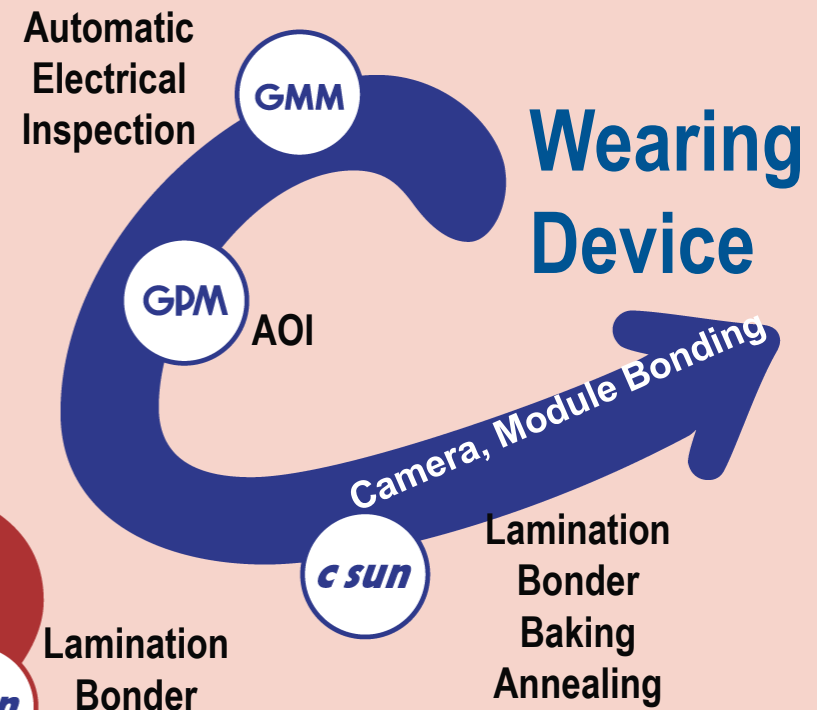
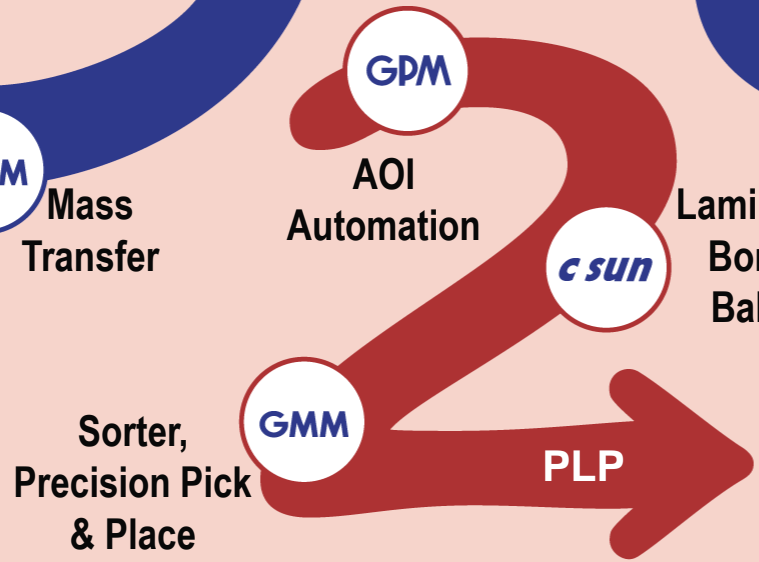
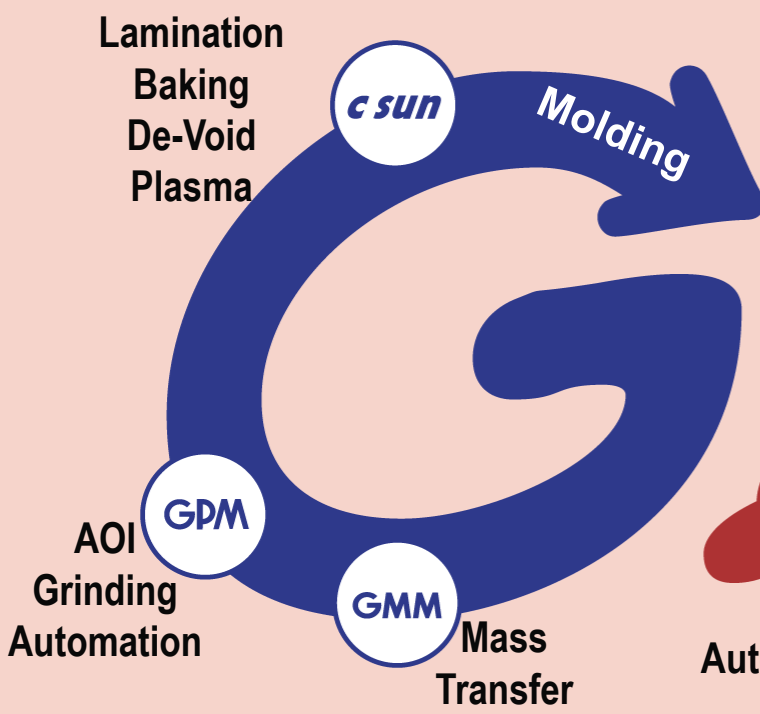


Lamination
Auto Oven

Automobile
Electronics
Packaging



Micro LED



Automobile Panel Display



Long Term Business Strategy - T Strategy

Long Term Business Strategy - T Strategy

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Alliance
Strategy

Market Leader

**Close to leading
Customers**

**Technological
Innovation**

Hidden Champions

『 Management is Coordination 』
--- Dr. Dah-Hsian Seetoo ---

『 The New Paradigm Shift 』

Competition oriented	➡	Co-prosperity & symbiosis
Barrier shielding	➡	Alliance & Sharing
Product Service	➡	Eco-system Value Creating
Single Play	➡	Leverage

--- Dr. Yi-Chia Chiu ---



Business Philosophy- **ALL WIN**



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Well-intentioned motives lead careers to success

Whether it is starting a business or challenging a new job, the first thing I think about is: Is this good for the world? Is it altruistic? Any business that can be confidently based on altruistic and “good motives” will, without exception, achieve good results in the end.

--- From 『Heart』 Inamori Kazuo ---



Q & A